

# Technical & Commercial Business Developer

## JOB DESCRIPTION

The selected candidate will be responsible for defending and expanding our blow-in wool business in the Benelux region. This role requires a balance of hands-on technical expertise and effective communication with the plant to enhance our blow-in wool product range and its various applications, including cavity wall, loft, timber frame, and light steel frame installations.

## RESPONSIBILITIES

- URSA Certified Installer Management
- Training and Support
- Quality Assurance and Site Inspections
- Continuous Improvement and Expansion

## PROFILE

We are seeking a Technical and Commercial Business Developer with a strong building engineering background and excellent commercial skills. The ideal candidate will have a customer-oriented approach and should preferably be based near our plant (Desselgem). While some traveling within the Benelux region is required, the focus will be on supporting and the follow-up of our existing customers and second expanding our presence in the Netherlands. Proficiency in Dutch, French, and English languages is a must. Previous experience in working with big installers, cellulose manufacturers/installers, or blowing wool machinery businesses will be highly valued.

## OFFER

We offer a challenging and responsible position within a stable and growing company, where you are given the space to work independently and show initiative. In addition, we offer a very attractive salary package that is in line with your responsibilities and experience.

Join our enthusiastic team and apply as  
our new Technical & Commercial Business Developer

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